Economic and Social Policy in the Era of Globalization

Ernst Fraenkel Lecture, Berlin Jan 26, 2006 Richard B. Freeman, Harvard University, NBER, Centre for Economic Performance, LSE

- The thesis of this lecture is that globalization has made the economic world sufficiently different from the past that policies that worked or were expected to work no longer fit reality.
- The outmoded policies may include some of your favorites – Washington Consensus; reduced state role in income distribution; centralized/ coordinated cb

The thesis has three parts

1. Boundary conditions-- facts
Great doubling of globalization
Increased production/spread of knowledge
Potential global-demics
Feminization of work

2. New problems

HR leapfrog transition economics for all Increased inequality

3. Potential Solutions ???

Fact 1:the GREAT DOUBLING

Collapse of communism, India's turn from autarky, China's shift to market capitalism → global work force of 2.93 Billion people.

Without those countries, global work force would be 1.460 Billion Persons

China added 0.76 B, India added 0.44 B, Ex-Soviet added 0.26 B → 1.46 Billion

The Result: Near Halving of Global K/L ratio

	Before	After	Ratio
1990	\$53,500	\$29,800	.56
2000	\$61,300	\$37,600	.61

Source: calculated using Penn World Tables, with perpetual inventory method based on investment (no distinction btwn buildings, equipment, housing etc). But China investment rate in current currency and ex-Soviet based on K/L ratio of 15% US.

New globalization →Increased production and diffusion of knowledge

Huge increase in educated work force.

282% growth in college enrollments, 1970-2000

In 2000 ~ 112 million college enrolled around world 38% in new globalizers;

69% in LDCs

More Researchers than ever

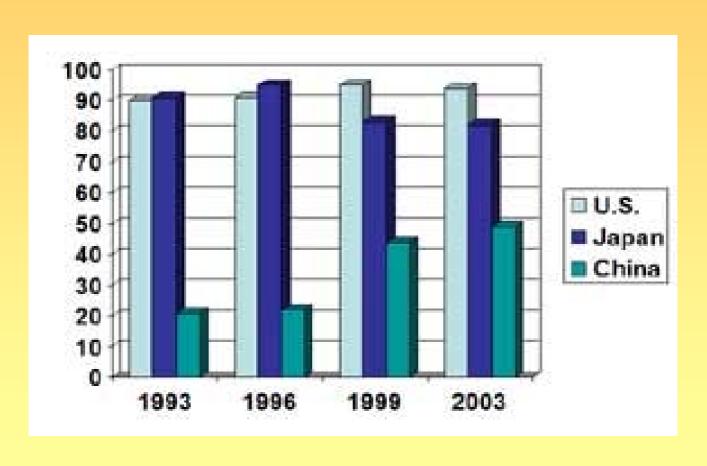
Output Side

Growth of scientific papers
exponential growth with fastest growth
from China, Latin America

Speed of technological diffusion faster diffusion than in past

→ Singularity? Nano-tech revolution?

Technology: China Moves up in Ga Tech Index



The threat of Global-demics

Health pandemics
Terrorist threats
Climate change
Nuclear proliferation

Problems that cannot resolve unilaterally.

Feminization of Market Work

Females become large proportion of highly educated; professionals;

More minds for market work

Low birth rates

New Realities → Epochal transition to unified world society → large transition problems

Tinbergen: race between demand for educated and supply; # tools = # problems

Today: race between competitive pressures from low wage and increased knowledge and improved production and lower prices of goods

II. Problems from globalization: doubling -> Low wage competition

Living standards in China/India rise with growth, downward wage pressure/job loss in old LDCs:

Informal sector grows almost everywhere → old strategy of growth through low wage mfg for global market, heart of Wash Consensus – does not work ... Problem areas -- Latin America eg Peru, Africa, eg South Africa, rural areas of China, India

The Story for Advanced countries was North-South model: "We get Educated Jobs and they Get Bad jobs"

But LDCs can compete high tech "good jobs" because human resource leapfrogging: Populous low wage educate large numbers; China SE PhDs grow massively: from 5% US in 1989 to 126% in 2010

Numbers matter

700+ multinational RD centers set up in China Offshoring to India: "If it is digital, it is contestable and will be offshored if possible

Spread of Technology & Education Can harm Advanced country

If lose "retainable" industries/or edge in productivity in industries with close cost competitiveness. (Gomory-Baumol)

Industries with RD/new products are natural temp monopolies: "It's good to be monopolist"

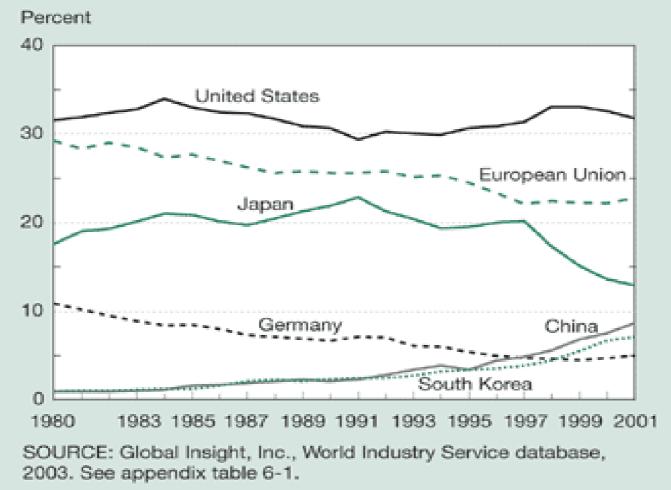
Spread of technology could be good for consumers: LDC takeover of high-tech → low price, world output zooms and all benefit from terms of trade (Ruffin-Jones).

But loss of "good jobs" on production side.

Production

Figure 6-5

Country share of global high-technology market in selected countries: 1980–2001



Science & Engineering Indicators - 2004

Long and difficult transition

China, India develop enclave economies that use low paid "surplus labor" from agric so wages grow slowly; jobs leave advanced countries. More advanced LDCs cannot compete

Global capital stock increases slowly → wages in advanced drop/stagnate until parity established.

Transition is long: China – 6% growth of wages \rightarrow 50 yrs to reach US level; at 7% 30 years

Dangers → new protectionism, rules for global economy that benefit capital; huge within country inequality

Multinationals as Agents of Global Equalization

"Doing the Lord's work in LDCs; Devil's work in advanced countries"

Multinationals spread knowledge and improve jobs in LDCs but reduce worker well-being in advanced countries.

CAPITAL WINS – combine capital and knowledge with low-cost labor → big profits

GOOD TRANSITION

- Technological advance accelerates bcs additional SE/R&D from LDCs; → reduced cost of goods, which dominates declining terms of trade
- Advanced retain some leading sectors
- Develop networks; area agglomeration effects
- Social services and infrastructure substitute for stagnant slow growing wages social wage/guarantees for citizens so reduce marginal cost of labor while preserving living standards
- Large increase in K/L → higher wages in LDCs; fall in world poverty/inequality
- World pressures for higher labor standards

III. Solutions

???

The myth that we can do nothing because of "social dumping"

"If we do X, we can't compete"
But ...

exchange rate is adjustment tool productivity of social investment US v EU national health care infrastructure//schooling good society attracts immigrants local capital for local business accept lower return bcs local spillovers consumers care about standards

The "low road" leads to ...

Social unrest

From poor

From Schumpeter's scribblers

From unions

Disease

Investment in control/policing

Guideposts to solutions

- LDCs must find "niches"; use natural resources; DCs must find new technologies to differentiate → important innovation RD policy
- W/P P will fall, so not need to keep W high → different union bargaining strategy
- Marginal wage down but average living standard up because more social benefits to citizens → more public goods + taxes + low wages. Earned income tax credit/family tax credit

And ...

Make local more important → invest in infrastructure; control of local capital. Globalization makes local space more important

Intervene in health overseas. "Force/ induce" LDC investments in health: eg tie access to global markets to health spending; pay for better peasant health care

New policies on immigration of people